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Verified

Assessment Report Presented to

Foshan Hongfeng Co., Ltd.
佛山鸿沣医疗科技有限公司

Assessment Report

Report number	167206435_P+T
Report date	2024-12-26
The validity Period of Report	2024-12-27 - 2025-12-26
Report Verification Address	https://assessed-suppliers.chn.tuv.com

Assessment Type	Production Trading Assessment
Assessor's Name	Mei Zhang
Reviewed by	Lihua Wu

Important Notes

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Company Name

佛山鸿沣医疗科技有限公司

Company Name (English)

Foshan Hongfeng Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID:

fofomedical

Company address

No. 4-2, Leqiang Avenue, Leping Town, Sanshui District, Foshan City, Guangdong Province, China

Registered address

No. 4-2, Leqiang Avenue, Leping Town, Sanshui District, Foshan City, Guangdong Province, China (Address Declaration)

Business type

Combined

Company website (URL)

<https://fofomedical.en.alibaba.com>

Contact person

Ms. Julie

Telephone number

0086-13003915639

Email

julie@fofomedical.com

certification authority

TüV Rheinland

Consigner of Assessment

Alibaba

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Business License



Date of Incorporation

2016-07-28

The validity Period of Business License

2016-07-28

Company License expiration date

long time

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

1699990 CNY

Business license number

91440607MA4UT4WUXF

Unified Social Credit Code

91440607MA4UT4WUXF

Customs registration No.

44069679B1

Corporate representative

Mr. Dongfeng Cheng

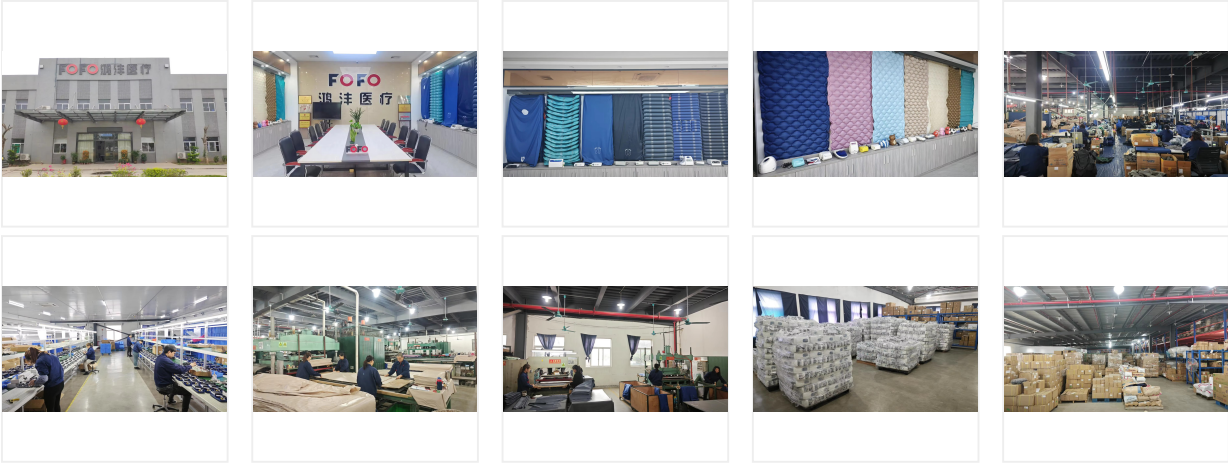
Is it a publicly listed company?

No

Type of site evidential material

Company Officer Claimed

Company Environment



Floor space (square meters)

15000

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	4	0	4
Finance Dept.	2	0	2
Sales Dept.	10	0	10
Production Dept.	78	0	78
QC Dept.	6	0	6
R&D Dept.	4	0	4
Purchasing Dept.	2	0	2
Admin. Dept.	1	0	1
Warehousing Dept.	3	0	3

Number of Full Time Employee

110

Number of part-time employees

0

Number of all employees



Main products

Main product categories

Category	Product category
Medical devices & Supplies>>Household Medical Devices>>Rehabilitation Therapy Supplies>>Other Rehabilitation Therapy Supplies	Medical Air Mattress
Medical devices & Supplies>>Household Medical Devices>>Nebulizers	Compressor Nebulizer
Medical devices & Supplies>>Household Medical Devices>>Blood Pressure Monitors	Blood Pressure Monitor
Medical devices & Supplies>>Professional Medical Devices>>Physical Therapy Equipment	Compression Therapy Machine
Medical devices & Supplies>>Household Medical Devices>>Rehabilitation Therapy Supplies>>Other Rehabilitation Therapy Supplies	Water Bed

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Medical Air Mattress	Confidential	Confidential
Compressor Nebulizer	Confidential	Confidential
Blood Pressure Monitor	Confidential	Confidential
Compression Therapy Machine	Confidential	Confidential
Water Bed	Confidential	Confidential

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Medical Air Mattress	100,000 Sets	Confidential
Compressor Nebulizer	100,000 Sets	Confidential
Compression Therapy Machine	70,000 Sets	Confidential
Water Bed	70,000 Sets	Confidential

Total output (annually)

Confidential

Competitive Advantage of Product Line

Accept OEM and ODM Customization

Number of product categories

10

Number of models

200



Foreign trade experience

Import and export license

Confidential

Import and Export Enterprise Code

91440607MA4UT4WUXF

Export experience (years)

8

Industry experience (years)

8

Number of foreign trade employees

10

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

1

6-10 Years

5

2-5 Years

3

Less than 2 years

1

Total revenue (previous year in USD)

Confidential

Total export revenue (previous year in USD)

2934912

Number of foreign sales agents

Confidential

Nearest port

Guangzhou Port; Foshan Port; Shenzhen Port

Payment terms

FOB, CIF, EXW, CFR

Payment methods

L/C, TT, Credit Card, Cash, West Union, MoneyGram, Paypal

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Medical Air Mattress	30	days
Compressor Nebulizer	30	days
Blood Pressure Monitor	30	days
Compression Therapy Machine	30	days
Water Bed	30	days

The Shortest Sample Time

Product Category	Num	Unit
Medical Air Mattress	3	days
Compressor Nebulizer	3	days
Blood Pressure Monitor	3	days
Compression Therapy Machine	3	days
Water Bed	3	days

Market distribution

Market	Revenue (USD)	Total revenue (%)	Product category(s)
North America	Confidential	28	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
South America	Confidential	14	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed

Market	Revenue (USD)	Total revenue (%)	Product category(s)
Eastern Europe	Confidential	20	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Southeast Asia	Confidential	5	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Africa	Confidential	5	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Oceania	Confidential	1	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Mid East	Confidential	3	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Eastern Asia	Confidential	3	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Western Europe	Confidential	11	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Central America	Confidential	2	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Northern Europe	Confidential	1	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Southern Europe	Confidential	1	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
South Asia	Confidential	1	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed
Domestic Market	Confidential	5	Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

Brand business, Retailer, Engineer, Wholesaler, Manufacturer, For Private use

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes
spanish	yes	yes
Japanese	yes	yes
Portuguese	yes	yes
Russian	yes	yes

There is/are ___R&D engineer(s) in the company.

4

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

1

Junior college

3

Technical school

0

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

1

6-10 Years

2

2-5 Years

1

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed	100

Shortest time for new products to be launched

Product category	Quantity	Unit
Medical Air Mattress; Compressor Nebulizer; Blood Pressure Monitor; Compression Therapy Machine; Water Bed	20	days

What design services are provided?

Customization based on sample, Customization based on graphic design, Customization


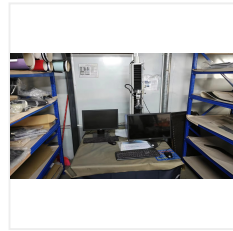
What simple customization services are provided?

LogoCustomization, LabelCustomization, PackagingCustomization, ColorCustomization, SizeCustomization, GraphicCustomization, MaterialReplacement

Design Process

Description	Image
Confidential	Confidential

What are the equipments that R & D employees are using?

Please list the equipments below	Image
Automatic Charging And Discharging Testing Machine	
Tensile Testing Machine	

Please list the main softwares that are used:

CA; PS; 3D MAX

Have the designed products been tested by a third-party inspection body?

No

Does the company has qualification requirements for designers?

No

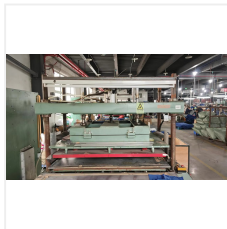

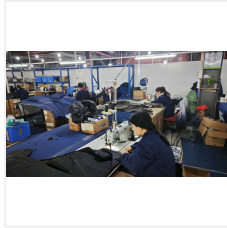
Self-owned Production Line

No.	Production Line	Quantity	Number of Supervisors	Number of operators	Quality control inspectors
1	Medical devices & Supplies Production Line	10	3	75	6

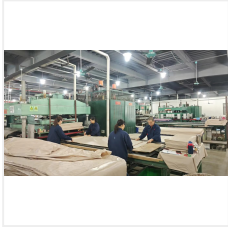
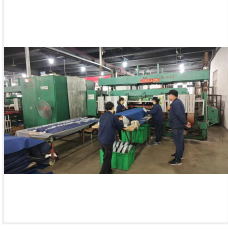
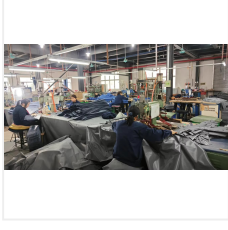
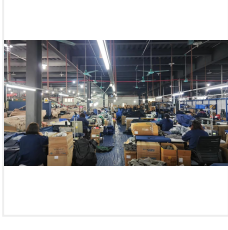
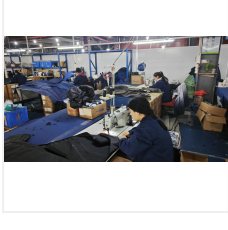
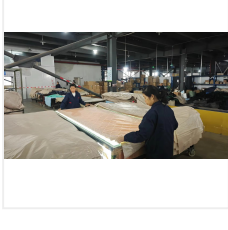
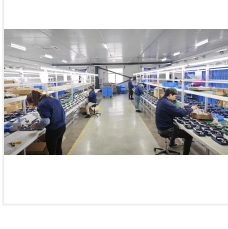
Production Capacity

Production Line No.	Product Category	Product	Max. Production Capacity(daily)
1	Medical devices & Supplies>>Household Medical Devices>>Nebulizers Medical devices & Supplies>>Household Medical Devices>>Rehabilitation Therapy Supplies>>Other Rehabilitation Therapy Supplies Medical devices & Supplies>>Professional Medical Devices>>Physical Therapy Equipment	Medical Air Mattress; Compressor Nebulizer; Compression Therapy Machine; Water Bed	14000

Production Machinery

No.	Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
1	Cutting Machine	Confidential	2	6	Acceptable	
2	High Frequency Welding Machine	Confidential	20	6	Acceptable	
3	Sewing Machine	Confidential	20	5	Acceptable	

Production Flow

Production Line No.	Process description	Image	Machine No.
1	High Frequency Welding 1		Confidential
1	High Frequency Welding 2		Confidential
1	High Frequency Welding 3		Confidential
1	Sewing 1		Confidential
1	Sewing 2		Confidential
1	QC		Confidential
1	Assembling		Confidential

Subcontractors

Outsourcing Unnecessary

Equipment number

42

Production line number

10

Work Instruction

Yes

Clear Production Process

No

Production management system

No

How many QA or QC inspectors in total?

6



Are all production lines have quality control?

No


How are finished products inspected?

Inspection of all products, Random inspection, According to client's requirement

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
Automatic Charging And Discharging Testing Machine	Confidential	1	6	Acceptable	
Tensile Testing Machine	Confidential	1	6	Acceptable	

Quality Management Process

Process description	Image
QC	

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with clear written instructions and records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes



Service capabilities

Collaboration with Fortune 500 list of companies

Confidential

Self owned after-sales service countries

N/A

Provide expatriate engineer to provide after-sales service?

N/A

The content of overseas services provided

Confidential

Is it possible to provide expatriate engineer services?

Confidential

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
N/A	N/A	N/A	N/A

Does the merchant have the ability to provide buyers with material packages?

Yes

Product category
Medical devices & Supplies>>Household Medical Devices>> Other Household Medical Devices
Medical devices & Supplies>>Household Medical Devices>> Nebulizers
Medical devices & Supplies>>Household Medical Devices>> Blood Pressure Monitors
Medical devices & Supplies>>Professional Medical Devices> >Physical Therapy Equipment

Do you have Project capability ?

No

Do you have flexible customization capability?

No



Supply chain capabilities

Cooperation suppliers (total)

Confidential

Suppliers (cooperations more than twice)

Confidential

MOQ for each item

1-10

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Medical Air Mattress	1 Set	3 Days
Compressor Nebulizer	1 Set	3 Days
Blood Pressure Monitor	1 Set	3 Days
Compression Therapy Machine	1 Set	3 Days
Water Bed	1 Set	3 Days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No



Do you have a complete after sales service capability?

Yes

Does the enterprise record and follow up customer complaints and feedback

Yes, with a standard feedback form and records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures and written records

Is there a closed-loop corrective action system in place?

Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material?

Yes, with procedures to trace raw material

Is there a product alert and recall procedure?

Yes

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Medical Air Mattress	1	year
Compressor Nebulizer	2	years
Blood Pressure Monitor	1	year
Compression Therapy Machine	1	year
Water Bed	1	year

what are the main categories of suppliers in the alibaba international station?

Medical devices & Supplies

Number of expatriate engineers

Confidential

Is there quality assurance capability? (month)

24